

# How CloudBolt Delivers More Value Over Morpheus Data

CloudBolt is a leading, vendor-agnostic, agentless cloud management platform that helps you manage your hybrid and multi-cloud environments through a single self-service catalog, adding agility without sacrificing control. Morpheus Data is difficult to deploy, manage, and upgrade, leaving you with an inflexible tool requiring agents.

	Why Choose CloudBolt?	CloudBolt	Morpheus Data
<b>Agent-based</b>	API-first platform, no agents required.	Agentless.	Needs agents to work seamlessly, service quality degrades while using agentless option.
<b>Flexible self-service IT</b>	CloudBolt delivers value of self-service agility to both business and technical users.	<p>Abstract underlying technologies easily into simple multi-tier blueprints for all users—not just technical ones.</p> <p>Using role-based access control, customize your user experience for higher productivity.</p>	Need inputs at every stage from the users around items such as cloud, IPAM and security configs, thus, delivering limited value for a non-technical user base.
<b>Simplified extensibility</b>	CloudBolt is an open platform with in-depth out-of-the-box (OOTB) integrations. Plus, it extends very easily to deliver more value in less time.	<p>Comprehensive upgrade-safe integrations and customizations that are ready to use Day One.</p> <p>Python-based architecture simplifies extending the hybrid cloud environment yourself instead of waiting for anyone else.</p>	<p>Check-the-box style integrations that need more time and effort to work seamlessly.</p> <p>Depth of integrations varies based on technology and not easily customizable.</p> <p>Long wait times for new features to be added to the roadmap in the platform</p>
<b>Cost management &amp; optimization</b>	Unparalleled cost visibility, monitoring and continuous optimization.	<p>Comprehensive cost visibility through reports and dashboards.</p> <p>Slice and dice information by services, users, etc. for better decisions.</p> <p>Automated policy-based alerts for identifying savings opportunities. Take actions directly from the platform.</p>	<p>Basic reporting and monitoring that isn't enterprise-ready.</p> <p>Superficial visibility that cannot be customized.</p> <p>Limited guidance for CPU/RAM, if any. Users cannot optimize or take actions from platform to save money in multi-cloud environment.</p>

### Intelligent security and compliance visualization

Stay secure and compliant with real-time insights.

Built-in 300+ security checks for AWS well-architected framework, NIST, CIS.

Proactive threats, vulnerability detection and alerting in Slack channels.

Easily visualize security from VPC to resource level to take immediate actions.

Weak compliance and security support in the platform.

Need for additional tools to stay compliant and secure.

Limited alerting or detection for vulnerabilities in the environment.

### Competitive pricing

Cost-efficient platform to meet all your needs.

Faster return on investment (ROI) with a lower initial investment.

Pay thrice as much to get sub-par functionality.

## Key Features

### Comprehensive Hybrid Cloud Management

Consolidate public and private cloud environments under one user portal where users can consume, manage, and track IT resources regardless of where and how they're hosted. You'll no longer have to grapple with teams attempting to manage and access resources in separate environments. Support more than 20+ environments from a centralized catalog while maintaining granular visibility and control.

### Flexible Self-Service IT

No longer will your users need to file a ticket or wait for resources to be provisioned. Through a role-based access control (RBAC) portal, users can provision and orchestrate resources within minutes. As a result, you'll orchestrate compute, storage, and complex multi-tier application stacks with a few clicks. Transform your IT from a cost center to a business partner without losing control.

### Centralized Management

CloudBolt delivers extensive management capabilities across your complete hybrid cloud, multi-cloud and Kubernetes environments. Admins can perform a wide variety of actions from the server screen, including Day Two services such as adding new resources or scaling existing ones with complete usage insights.

### Brownfield Deployments

Auto Discovery upon connecting to a public cloud or private virtualization infrastructure. CloudBolt synchronizes all discovered resources to its database. After a server has been imported and is under the management of CloudBolt, any modifications, whether made from within CloudBolt or outside of CloudBolt, will be tracked and reported.

### Comprehensive Cost Transparency

Whether it's a public cloud or the private datacenter, IT resources cost money. Provide end-users with the ability to see and understand what they're spending upfront before it's too late. Optimize your cloud spend automatically and don't waste money paying for what you don't need. Learn where you are overprovisioning and underutilizing resources and rightsize using trend information and notifications. CloudBolt also provides the ability to set spend quota on individual user groups to ensure spending doesn't exceed a specified threshold.

### Service Catalog

Deploy complete services (any combination of servers, network components & scripts) from the simple yet powerful CloudBolt Catalog using blueprints to any hypervisor or public cloud. Users and admins can customize the blueprints to manage the complete application lifecycle. CloudBolt makes provisioning, orchestration, and lifecycle management of resources repeatable, automated, and easy to control.

### Intelligent Security and Compliance Visualization

We understand that security and compliance is of paramount importance to you and your stakeholders. We help you continuously monitor existing applications environments to improve your security and compliance posture. Easily visualize your existing environments within seconds and then overlay over 300+ security checks for AWS Well-architected, CIS and PCI-DSS. Our Security Advisor works in the background to detect and alert you against any threats or vulnerabilities. You'll enhance your security posture, shift left your DevSecOps practices, and stay out of the news for any wrong reasons.

## Simple & Extensible Architecture

Pluggable to its core, CloudBolt allows almost all aspects of its workflows to be customized. This means no longer waiting for features to be added to a roadmap. CloudBolt plug-ins are written as Python scripts to extend the platform easily and these plug-ins can be shared between CloudBolt workflows and stored in a source code repository such as GitHub or GitLab. CloudBolt's open architecture allows nearly unlimited possibilities for extension. It's easy to integrate with existing processes, yet it's upgrade safe.

## Branding

Make CloudBolt your own. Customize the look and feel with your brand. Add colors and logos to provide a seamless transition between your existing IT applications and CloudBolt.

## What Our Customers Are Saying

**“Very simple deployment, easy rebranding, easy configuration. Lightning-fast. Very efficient, and accurate.”**

-CTO  
Services Industry

**“You can easily automate your requirements. It is very fast and efficient and very easy to use. We have saved a ton of time after using this platform. A huge thumbs up.”**

-Assistant Manager,  
Communications Industry

**“Rarely does a product offer a “win/win” the way CloudBolt has. This product has reduced significant overhead for our Operations team while providing our development groups the level of self-service they've desired for a long time.”**

-Manager, Internal IT  
Healthcare Industry

**“VSupport is outstanding. CloudBolt has providing a tremendous platform that can literally do anything - even order a pizza ;) Our developers have yet to provide a use case that we couldn't engineer.”**

-Sr. Systems Engineer,  
Healthcare Industry

**“CloudBolt helps me manage my hybrid, multi-cloud environments while empowering me as a developer with self-service IT.”**

Network Engineer Services Industry

**“Best tool in the industry and we can customize as per requirement in a short time, Company provides best support services whenever required.”**

-Project Manager



CloudBolt Software is the enterprise leader in cloud management and integration solutions. Our products are simple, so you achieve unrivaled time-to-value; our knowledge is deep, so you have a trusted cloud partner for your journey; our teams are obsessed with your success, so you become the enterprise IT hero. Today, CloudBolt's award-winning cloud management platform and codeless integration solutions are deployed in enterprises worldwide for hybrid cloud. Backed by Insight Partners, CloudBolt Software is an Inc. 5000 and Deloitte Fast 500 company, winner of the 2020 CODIE awards for cloud management, and featured in Gartner's Magic Quadrant for Cloud Management Platforms.