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RightCloud Transforms AWS Managed Services Offering with CloudBolt Cost & Security Management Platform

RightCloud has transformed its AWS Managed Services changing the way it deploys, manages, migrates and optimizes its customers in Amazon Web Services (AWS) so it's highly cost-effective, available, scalable and secure utilizing the CloudBolt Cost & Security Management Platform (CSMP).

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RightCloud streamlines AWS Provisioning, Migration and Operational Excellence.

RightCloud recognized that to scale its large and rapidly growing AWS Managed Service business more effectively they needed a solution that would lower their operational overhead and increase migration velocity for their customers.

After a successful PoC with CloudBolt CSMP, RightCloud has executed a seamless and uninterrupted rollout of the platform across its significant customer base with hundreds of thousands of AWS services under management. Instant benefit was realized by RightCloud with full provisioning rollout delivered within two weeks, hundreds of thousands in cost savings identified and immediate (and continuous) security perimeter hardening enforced.

10x Faster
Infrastructure
Provisioning

Increased Release Quality
By 400%

"CloudBolt CSMP is completely aligned with what we need to deliver and the speed at which we need to operate. They understand our customer's and that's our business."
– *Mohit Sharma*, CTO RightCloud

About RightCloud

RightCloud is a leading cloud transformation company in the Asia-Pacific region with a focus on optimizing AWS infrastructure so it's highly cost-effective, available, scalable, and secure. In the APAC region RightCloud have serve the largest enterprises helping them optimize their cloud agility, achieve reductions in cost structure and improve customer experience—helping big business journey to the cloud the right way.

Solution Description

CloudBolt CSMP has been implemented across RightCloud AWS managed services customers providing cloud and network management, orchestration, provisioning, cost optimization and security control at the click of a button.

CloudBolt CSMP allows RightCloud to quickly roll out new application patterns for its customers to consume and monetize without the need for time consuming design, architecture and/or budget allocation.

The solution delivered benefits in the following key areas:

1. AWS Orchestration and Automation
2. Cost Control and Optimization
3. Governance and Compliance

CloudBolt's solution provided complete integration across all three benefit areas unlike any other platform available. The visual drag-and-drop pattern builder and orchestration is invisibly budget-controlled and similarly the compliance and governance are enforced automatically without being restrictive on the cloud application stack, driving the business outcome.

The Challenges

RightCloud's business is expanding at an exponential rate with customer numbers and size exploding over the past three years. The management team had identified the following gaps in their current practices that needed resolving to sustain their unyielding growth rate:

- Migration Efficiency
- Resource Effectiveness
- Incident Frequency and Management
- Adherence to SLA delivery times
- Delivery Quality
- Cost Optimization Remediation

Solution Benefits

With CloudBolt CSMP now rolled out over the entire business, RightCloud is enjoying the following benefits across its cloud transformation and Managed Service business:

- Service Catalogue with 100s of exposed patterns reducing Infrastructure design from weeks to minutes
- Build quality increased by 400% reducing Incident Management
- 20x Faster Design of New Application Templates
- 10x Faster Provisioning of AWS Application Stack
- Managed Services resource to AWS services management ratio increased by 200% in just 2 weeks
- Security Perimeter vulnerabilities re-mediated before deployment reducing Incident Management by 75%
- Standard Operating Procedures automated for faster Incident Resolution

About AWS Services

AWS provides the service building block components that are the customer assets under RightCloud management service. These include a wide array of service capabilities including compute, networking and content delivery, security-identity and compliance, storage, database, messaging and analytics and more as required by RightCloud diverse enterprise customer stable.

With AWS expanding it services capability so does RightCloud further enhance its capability and breadth of service coverage.

RightCloud InfraGuard

Security is a major concern for all. Large enterprises spend millions of dollars on Privileged Access Management (PAM) solutions. For midsize and small companies there is no solution which will be cost effective and give power to manage server access and authorization.

InfraGuard is a security product company that helps enterprises to manage system administrative access in a centralized location and help automates operational functions in a scalable and cost-effective way. It enabled enterprises with security governance and operations management.

Solution Components

- CloudBolt CSMP
- Amazon Web Services
- RightCloud InfraGuard

> "We are building new application templates 20x faster with much higher build quality. Amazing!"
> – **Mohit Sharma**, *CTO RightCloud*

Please speak to CloudBolt or one of our partners to understand how we can help you with your AWS Cloud Management.