

Professional Services Packages for CloudBolt Cost Management and Security Compliance

Overview

CloudBolt Software is an award-winning hybrid cloud management platform that lets you govern your hybrid cloud while empowering developers with self-service IT. Our Cost Management and Security Compliance is a recognized public cloud cost management platform that helps you comprehensively monitor your cloud financials, continuously optimize cloud resources and proactively secure your environment to stay compliant with real-time insights.

To maximize the value of your CloudBolt investment, our Professional Services team is here to help you at every step. This document highlights the standard services that ensure smooth onboarding, optimized usage, and complete data security. We understand that no two organizations are the same and thus their service requirements could differ too. Therefore, CloudBolt has ensured flexibility in its services portfolio. You can work with your account executive or customer service manager to select any of these services.

1. Onboarding

Through this service, CloudBolt Professional Services will provide a total of 16 hours to help you install the cloud service. This is our default onboarding package for customers. This package includes setting up your cloud accounts and authentication configuration with your centralized directory and basic cost/security management. We'll help set up your environment to use Cost Management and Security Compliance to meet your internal needs.

- Initial Setup & Configuration
- Setup Adapters
 - Cloud provider roles / permissions
 - AWS, Azure, vCenter
- User Management
 - Authentication (SSO)
 - Access Roles
 - Tenant Setup
- Standard Cost Management
 - Build Cost Management Dashboards (1)
 - Build Cost Management Reports (3)
 - Cost Optimization
- Security Standards
 - Reporting
 - Compliance
- Package expires 90 days after purchase if scheduling has not occurred

2. Financial Optimization

This package helps customers setup visibility and automation in their FinOps practice. CloudBolt Professional Services will provide a total of 16 hours to help setup your FinOps processes and build visibility through reports and automated notifications. We will work with you to identify cost centers, set budgets and automate notifications to stakeholders with optimization opportunities.

- FinOps Overview
- FinOps Best Practices
- Reporting/Visibility
 - Build Cost Management Dashboards
 - Build Cost Management Reports
- Automation
 - Build Cost Optimization WorkFlows
 - Build Cost Optimization Notifications
- Budgets
 - Build Budgets
 - Build Budget Notifications
- ChatOps
 - Setup ChatOps Notifications
 - Setup Optimization ChatOps
 - Setup Budgets ChatOps
- Package expires 90 days after purchase if scheduling has not occurred

3. Security Optimization

This package helps customers define policies for security optimization. CloudBolt Professional Services will provide a total of 16 hours to setup your SecOps processes and build visibility through Security Visualization piece and reports. We will work with you to meet the requirements for your security optimization.

- SecOps Overview
- SecOps Best Practices
- Vulnerability Analysis
- Reporting/Visibility
 - Build Security Optimization Dashboard
 - Build Security Optimization Reports
- Automation
 - Build Security Optimization Policies
 - Build Security Optimization Notifications
- Package expires 90 days after purchase if scheduling has not occurred

4. Time & Materials

CloudBolt Professional Services will assist with estimating hours for your project depending on your real-time needs. These hours can be consumed as needed but will be scheduled based on our resource availability from when you submit the request. With approval from CloudBolt Professional Services, these hours may also be consumed for any new feature request and can be used for undefined or defined requirements.

- Defining the scope of work is optional for your added flexibility
- Up to 2 hours of scoping to define requirements & estimate the level of effort (LOE)
- Once signed, meetings & specified work must be scheduled with Professional Services
- Professional Service requests through support tickets are billable
- Package expires 1 year after purchase

5. Tailored Engagement

Under this engagement, CloudBolt Professional Services will schedule up to 2 hours to discuss requirements and design a scope of work (SOW). Requested meetings and documentation will consume hours and must be defined in the SOW. All work will be scheduled based on our resource availability at the time of receiving a signed purchase order.

- Defining a scope of work is required
- Best option for known requirements and will include allocated time for meetings and documentation.
- Up to 2 hours of scoping to define requirements & estimate the level of effort (LOE)
- Scope of work will be provided based on a design discussion
- Once signed, meetings & specified work must be scheduled with Professional Services
- Package expires 90 days after purchase if scheduling has not occurred

6. Training

This instructor-led training is useful to understand administration of the Cost Management and Security Compliance platform. 16 consecutive hours will be scheduled for a maximum of 10 attendees. These will be virtual training hours at the end of which you will be able to install and configure for basic to intermediate cost and security management.

- 16 consecutive scheduled hours
- 10 attendees maximum
- Cloud provider configuration (AWS/Azure)
- Authentication / Tenants / Access Management
- Introduction to FinOps
- Introduction to REST API
- Cost Management
 - Cost Reporting
 - Cost Allocation
 - Dashboards
 - Budgets
- Cost Optimization
 - Service Adviser & Configuration
 - Power Scheduling
 - Optimization Workflows
 - ChatOps
- Package expires 90 days after purchase if scheduling has not occurred

For more information on any of these services or talk to us, please visit www.cloudbolt.io. You can send us a note at sales@cloudbolt.io.



CloudBolt Software is the enterprise cloud management leader. Our comprehensive solutions for IT automation, orchestration, self-service IT, cost optimization, and security help enterprises simplify complexity and achieve rapid time-to-value anywhere on their hybrid cloud, multicloud journey. Our award-winning cloud management platform and infrastructure integration services are deployed and loved by enterprises worldwide. Backed by Insight Partners, CloudBolt Software has been named one of the fastest-growing private companies on the Deloitte Fast 500 and Inc. 5000 lists. In addition, CloudBolt is 2020 CODiE award winner for best cloud management and featured in Gartner's Magic Quadrant for Cloud Management Platforms.